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Risk factors which are likely to have a material effect on Nicox SA's business are presented in the 3<sup>rd</sup> chapter of the "Document d'Enregistrement Universel, rapport financier annuel et rapport de gestion 2020" filed with the French Autorité des Marchés Financiers (AMF) on March 1, 2021 under number D.21-0083 and in the 2<sup>nd</sup> chapter of the amendment to the "Document d'Enregistrement Universel, rapport financier annuel et rapport de gestion 2020" filed with the AMF on December 9, 2021 available on Nicox SA' website (www.nicox.com).

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### **Nicox at a Glance**



# Lead asset NCX 470, Phase 3, a potential best-in-class glaucoma treatment

NCX 4251, Phase 2,

novel treatment to address unmet medical need in dry eye disease

Financial strength underpinned by global partnerships and revenue generated from out-licensed commercial products

# **Pipeline**

Stages of Development								
		Preclinical	Phase 1	Phase 2	Phase 3	NDA	Marketed	Expected milestones
NO-Donating Product Candidates Targe	eting Glaucoma							
NCX 470   novel NO-donating prostagla Partnered with Ocumension in the Chinese & S		Mont Blanc and	d Denali trials					Top-line results: - Mont Blanc Q1 2023 - Denali by end 2023
NCX 1728   novel NO-mediated IOP lower	ering agent							Entry into pre-IND development
Novel Formulation Targeting Dry Eye Disease								
NCX 4251   fluticasone propionate nanocrystal suspension Partnered with Ocumension in the Chinese market								Start of next clinical trial in 2023
Out-Licensed Commercial Products								
VYZULTA® Glaucoma	B+L BAUSCH+LOMB Worldwide							Revenue growth
ZERVIATE®  Allergic conjunctivitis	eyevance. United States							Revenue growth
	Chinese & SE Asian markets							Chinese NDA preparation

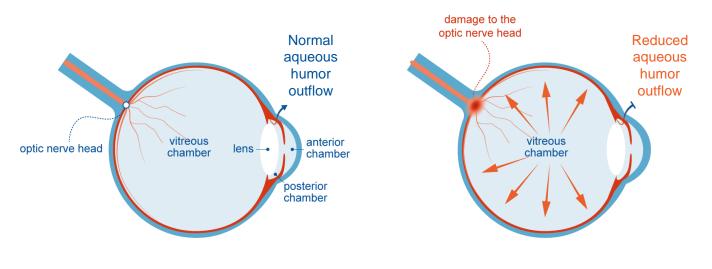




# NCX 470: Novel Late-Stage Product Candidate in Glaucoma

**Based on Nicox's NO-Donating Research Platform** 

### Glaucoma Results in Progressive and Irreversible Vision Loss





Healthy eye

Intraocular Pressure (IOP) builds up

Typical effect of glaucoma on vision

~3 million patients in the U.S. with open angle glaucoma<sup>1</sup> Unmet medical need: 40% of patients fail to reach IOP goals with first-line therapy<sup>2</sup>, prostaglandin analog (PGA) eyedrops

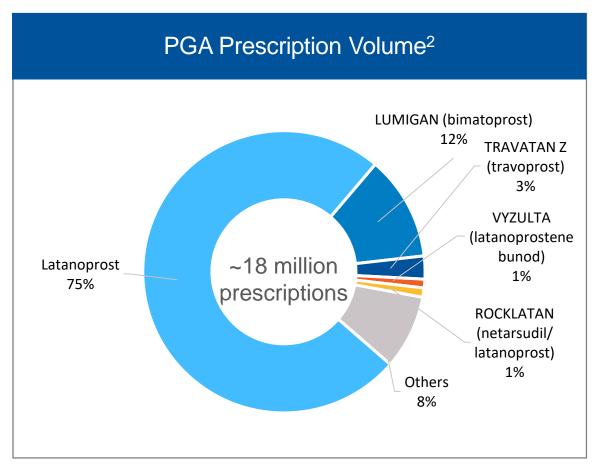
<sup>2.</sup> Kass et al, Delaying treatment of ocular hypertension: the ocular hypertension treatment study. Arch Ophthalmol, 2010; 128:276-287

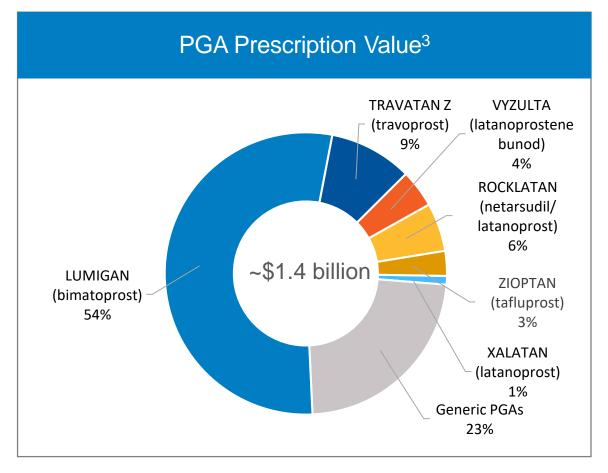


https://www.cdc.gov/features/glaucoma-awareness/index.html

### NCX 470 Targets ~\$1.4 Billion U.S. Glaucoma PGA Market<sup>1</sup>

### U.S. Glaucoma Pharmaceuticals Market is ~50% of the Global Market<sup>1</sup>





<sup>3.</sup> IQVIATM Analytics Link 2020

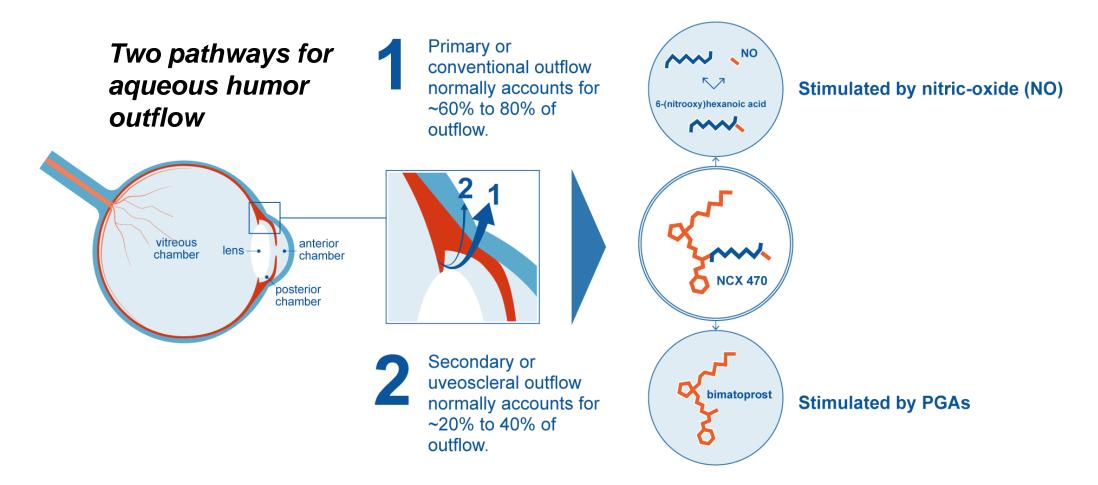


<sup>1.</sup> IQVIA™ Analytics Link 2020

<sup>2.</sup> IQVIA NPA 2020

## NCX 470 Targets the Two Key Outflow Pathways for Lowering IOP

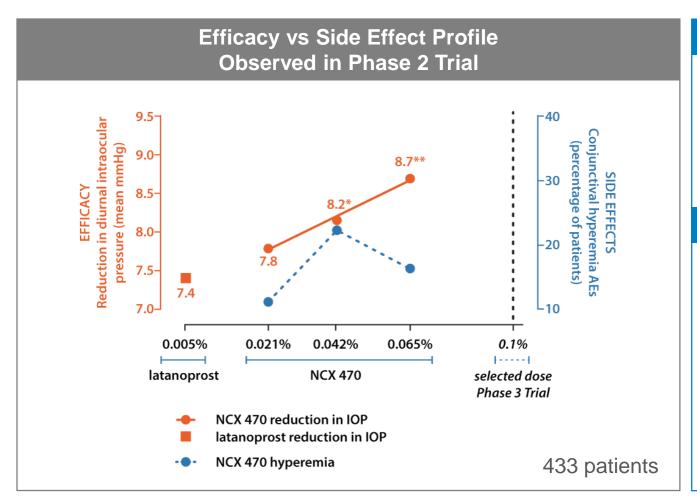
Potential for Best-in-Class Efficacy with Novel Dual Mechanism of Action





## NCX 470: Statistical Superiority to Market Leader in IOP lowering

Linear Dose Response Suggests Potential Higher Efficacy for Phase 3 Dose



#### **Summary Phase 2 Dolomites Trial Results**

- Large Phase 2 trial achieved statistical superiority to market leader, with comparable safety and no serious adverse events
- Conjunctival hyperemia plateaued

#### **Ongoing Phase 3 Mont Blanc and Denali Trials**

- Two Multi-Regional Phase 3 glaucoma trials at 0.1% dose ongoing in 670 patients each; designed for U.S. and China NDA submissions
- Top-line results from Mont Blanc expected in Q1 2023 and from Denali by end 2023

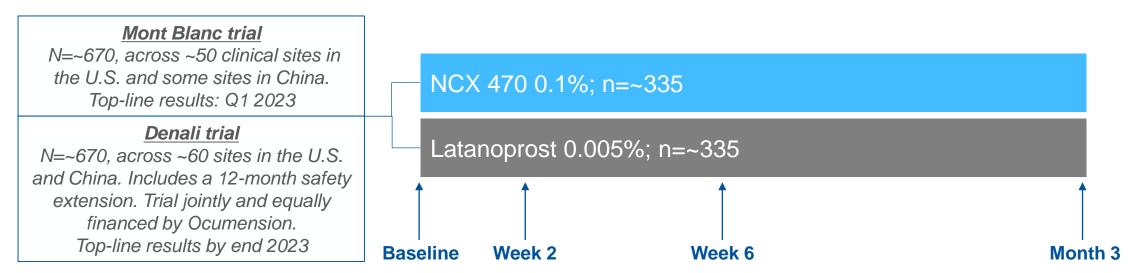
<sup>\*</sup> p<0.05, \*\*p=0.0009



### NCX 470: 2 Phase 3 trials Support U.S. & China NDA Submissions

Top-line Results Currently Expected in Q1 2023 and by end 2023

Randomized, double-masked in patients with open angle glaucoma or ocular hypertension



Primary Endpoint: Mean intraocular pressure reduction from time-matched baseline at 8AM and 4PM

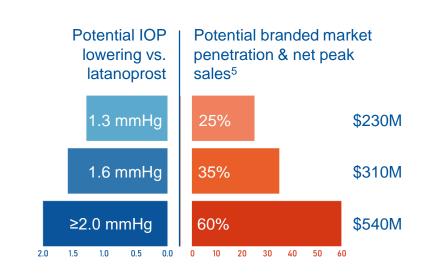


### NCX 470 Potential Peak Sales in U.S. First-Line Glaucoma Market

	EXISTING MARKET: ~\$1.4 billion <sup>1</sup>				
Current therapies	Traditional <sup>2</sup> PGAs	VYZULTA (latanoprostene bunod ophthalmic solution),	ROCKLATAN (netarsudil and latanoprost ophthalmic solution) 0.02%/0.005% <sup>2</sup>		
	Latanoprost: >70% of PGA prescriptions	0.024% <sup>3</sup>			
	Available for over 20 years	Launched December 2017	Launched May 2019		
IOP lowering	6 mmHg to 8 mmHg	7 mmHg to 9 mmHg	6.8 mmHg to 9.2 mmHg		
Regulatory Phase 3	Compared with timolol	Compared with timolol	Compared with latanoprost		
Comparison	No label data vs. PGAs	No label data vs. PGAs	1.58 mmHg greater reduction than latanoprost at 3 months <sup>4</sup>		
		Phase 2 showed ~1.3 mmHg better vs latanoprost			
Hyperemia	8% to 50%	6%	59% plus additional side effects not seen with PGAs		

#### **NCX 470**

NCX 470 potential superiority in IOP lowering in Phase 3 compared to latanoprost 0.005%

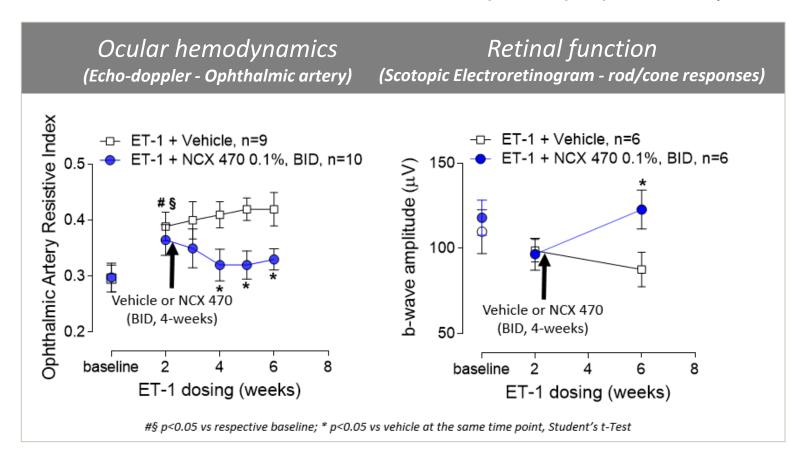


- 1. IQVIA<sup>™</sup> Analytics Link 2020
- 2. Indicated for the reduction of elevated intraocular pressure in patients with open-angle glaucoma or ocular hypertension
- 3. Indicated for the reduction of intraocular pressure in patients with open-angle glaucoma or ocular hypertension
- See Section 14, Clinical trials, Figure 1 and 2 of ROCKLATAN package insert for diurnal IOP at Day 90 for ROCKLATAN vs. latanoprost including both Mercury-1 and Mercury-2 IOP values (1.5; 1.7; 1.3; 1.5; 2.0; and 1.5 mmHg)
- 5. Nicox internal market research, 2019



### NCX 470 Shows Retinal Cell Protection in a Non-Clinical Model<sup>1</sup>

Improved ocular perfusion and retinal function in damaged eyes
Potential therapeutic properties beyond IOP lowering



- Detrimental effect of ET-1 on ophthalmic artery hemodynamics was significantly reversed in eyes receiving NCX 470 0.1% bid (p<0.05 vs. vehicle at week 6)</li>
- Photoreceptor response decline induced by ET-1 was almost completely reversed in eyes treated with NCX 470 0.1% bid (p<0.05 vs. vehicle at week 6)</li>

<sup>1.</sup> Nicox internal data in a model of ischemia/reperfusion injury to the optic nerve in rabbits induced by ET-1. ET-1 alone was administered twice-weekly for two weeks, followed by concomitant dosing with NCX 470 or vehicle for a further 4 weeks.



### NCX 1728: Lead Compound in a New Class of IOP Lowering Agents

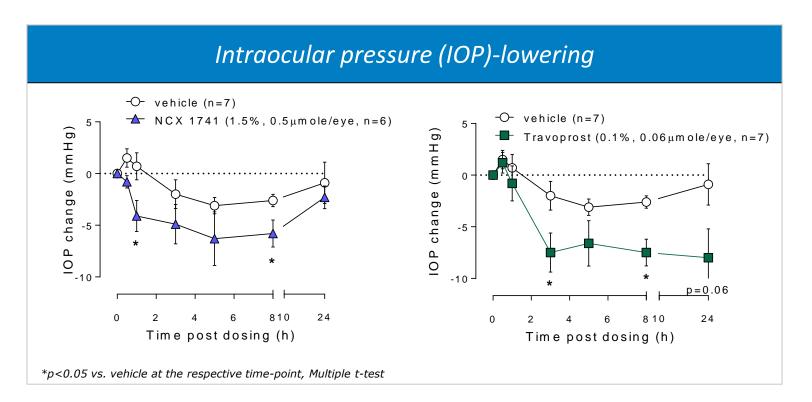
Molecules in this new class showed robust IOP lowering in a non-human primate model of ocular hypertension<sup>1</sup>

- Lead in a new class of compounds (non-PGA related) with NO-mediated IOP lowering effects enhanced and prolonged by concomitant PDE5 inhibition within the same molecule
- Molecules in this class demonstrated IOP lowering similar to travoprost in animal models of ocular hypertension and glaucoma<sup>1</sup>
- Molecules in this new class have potential as **monotherapy**, as **adjunctive therapy** or in **fixed-dose combinations**<sup>1</sup> with PGAs for IOP lowering in patients with open-angle glaucoma or ocular hypertension
- Optimization of ophthalmic formulations of NCX 1728 underway prior to initiating nonclinical testing required for the filing of an Investigational New Drug (IND) application



# NCX 1741, an Analog of NCX 1728, Lowers IOP in Ocular Hypertensive Non-human Primates

Potential as monotherapy, as adjunctive therapy or in fixed-dose combinations with PGAs for IOP lowering



- NCX 1741 is an analog of NCX 1728
- In non-human primates, NCX 1741 had faster onset of action and similar IOPlowering efficacy as travoprost 0.1% for up to 8h post-dosing<sup>1,2</sup>



<sup>1.</sup> Impagnatiello F. et al., Investigative Ophthalmology & Visual Science 2020, Vol.61, 2786.

Bastia E. et al., NCX 1741, a Novel Nitric Oxide-Donating Phosphodiesterase-5 Inhibitor, Exerts Rapid and Long-Lasting Intraocular Pressure-Lowering in Cynomolgus Monkeys, J Ocul Pharmacol Ther 2021 May;37(4):215-222



NCX 4251: Novel Treatment to Address Unmet Medical Need in Dry Eye Disease

### Dry Eye Disease – Existing Market with Unmet Medical Need

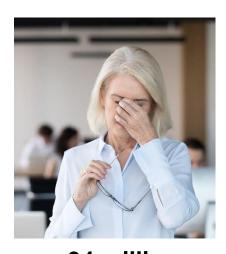
NCX 4251: An Innovative Potential Therapy for Treatment of Dry Eye Disease

#### **Product**



Unique eyelid margin application designed to minimize corticosteroid-induced ocular adverse events

#### **Prevalence**



**34 million**Americans estimated to have dry eye disease<sup>1</sup>

#### **Market**

Over **\$5bn** sales worldwide<sup>2</sup>

NCX 4251 is a novel, patented, ophthalmic suspension of fluticasone propionate nanocrystals

Fortune Business Insights, Dry Eye Syndrome Market Size, Share & Industry Analysis, By Product (Anti-inflammatory and Artificial Tears & Lubricants), By Distribution Channel (Hospital Pharmacies, Retail Pharmacies, Online Pharmacies, and Others), and Regional Forecast, 2020-2027.



<sup>1.</sup> Paulsen et al, Dry Eye in the Beaver Dam Offspring Study: Prevalence, Risk Factors, and Health-Related Quality of Life. Am J Ophthalmol. 2014 April; 157(4): 799–806.

### NCX 4251: Mississippi Phase 2b Clinical Trial and Next Steps

### Targeting future development in dry eye disease

#### **Design**

Mississippi was a U.S. Multi-Center, Randomized, Double-Masked, Placebo-Controlled, Phase 2b Study Evaluating the Safety and Efficacy of NCX 4251 Ophthalmic Suspension, 0.1% QD for the Treatment of Acute Exacerbations of Blepharitis

- 224 patients with blepharitis across multiple centers in the U.S.
- Evaluation visits at days 4 (blepharitis evaluation only), 8, 11 and 15 with follow-up at day 29

#### Results

Whilst not meeting the primary efficacy endpoint in blepharitis (complete cure in the composite score of eyelid redness, eyelid discomfort and eyelid debris), the results showed:

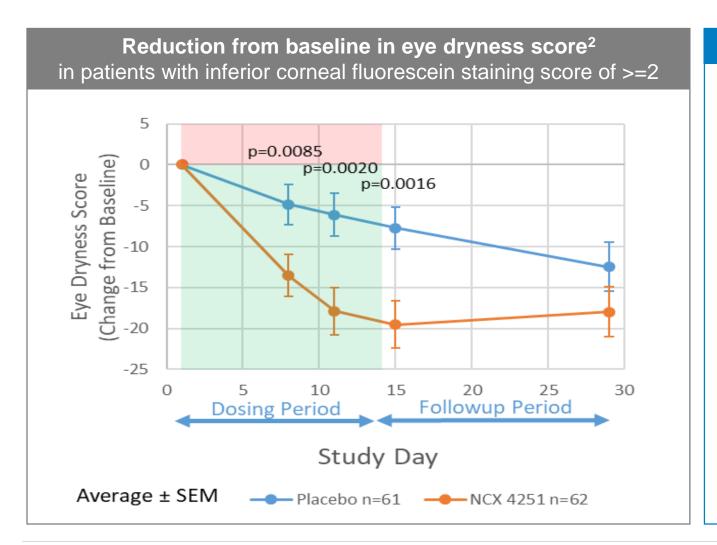
- Statistical significance in change from baseline for the composite score of eyelid redness, eyelid discomfort and eyelid debris between active and placebo groups
- Statistically significant and clinically relevant effect over placebo in a number of dry eye symptoms in a subgroup of patients, in a post hoc analysis. 70%-80% of blepharitis sufferers also have dry eye
- NCX 4251 was found to be safe and well-tolerated after 14 days administration

#### **Next Steps**

- Clear path forward identified for dry eye disease following positive meeting with the U.S. FDA in early 2022
- Design of next clinical trial being discussed with clinical advisors



### NCX 4251: Efficacy in Reducing Signs & Symptoms of Dry Eye Disease<sup>1</sup>



#### Post hoc subset analysis

- 123 of the overall 224 patients had inferior corneal fluorescein staining scores ≥2 on a scale of 0 (none) to 4 (severe)
- In this subset, patients had statistically significant difference against placebo for change from baseline in eye dryness scores
- Statistically significant differences against placebo were also observed in other symptoms of dry eye disease (photophobia, blurred vision, burning/stinging, foreign body sensation, ocular itching, pain) at all timepoints during treatment. In some symptoms the effects of treatment persisted up to two weeks after the end of dosing treatment.
- Treatment group differences in change from baseline in inferior corneal fluorescein staining approached significance and could potentially reach that with a larger sample size



Mississippi: U.S. Multi-Center, Randomized, Double-Masked, Placebo-Controlled, Phase 2b Study Evaluating the Safety and Efficacy of NCX 4251 Ophthalmic Suspension, 0.1% QD for the Treatment of Acute Exacerbations of Blepharitis. Clinical Trials.gov Identifier: NCT04675242



## Corporate

- Key Partnerships
- Financial Highlights
- Anticipated Value-Creating Milestones

### **Key Commercial Partnerships**

#### **VYZULTA**

#### Partnered with Bausch + Lomb worldwide

- First eye drop approved in 20 years with a novel approach to reduce IOP
- Commercialized in U.S.,
   Canada, Argentina, Hong Kong,
   Mexico, Taiwan and Ukraine;
   approved in 9 additional
   markets
- \$20 million milestone at \$100 million net sales<sup>1</sup>
- 6% to 12% net<sup>2</sup> royalties on global sales

#### ZERVIATE

#### Partnered with Eyevance in the U.S.

- First and only eye drop formulation of cetirizine
- Eyevance is a wholly-owned subsidiary of Santen
   Pharmaceutical Co., Ltd
- Up to \$37.5 million in potential future sales milestones
- **8% to 15%** royalties<sup>3</sup> on U.S. net sales
- Licensed to other partners in Chinese market, Korea, Gulf and Arab markets, South East Asia, Mexico

#### **OCUMENSION PARTNERSHIP**

- Exclusive rights<sup>4</sup> in China and certain Southeast Asian markets on three key assets
- NCX 470: received €18 million;
   6% to 12% net royalties on sales; funding 50% of Phase 3
   Denali clinical trial
- ZERVIATE: Up to \$17.2 million in sales milestones plus 5% to 9% royalties on net sales.
   Phase 3 trial for Chinese NDA successfully completed
- NCX 4251: Up to \$11.3 million in milestones plus 5% to 10% royalties on sales

- 1. \$15 million of this is payable to Pfizer per the terms of the contract signed with Pfizer in August 2009 by which Nicox recovered the rights to latanoprostene bunod
- 2. Net of royalties payable to Pfizer, per the terms of the contract signed with Pfizer in August 2009 by which Nicox recovered the rights to latanoprostene bunod
- 8. Nicox committed to pay to Eyevance certain manufacturing costs, which will be deducted from these royalty payments, reducing the effective royalty initially to 5% net until such costs are paid
- 4. Includes SE Asian markets for NCX 470 and ZERVIATE, and Korea for NCX 470



### Partnership with Fera on Naproxcinod in Sickle Cell Disease

Developing Naproxcinod for an Inherited Orphan Disease

#### **Disease**



Faulty version of hemoglobin causes normally oval-shaped red blood cells to assume a sickle-like shape

#### **Prevalence**



100,000

Americans estimated to suffer from sickle cell disease

#### **Status**

- Naproxcinod is a COX-Inhibiting Nitric Oxide Donor (CINOD)
- Orphan Drug Designation granted by the U.S. FDA for sickle cell disease
- Fera has an exclusive license for the United States
- Naproxcinod already tested on 2,700 patients in another indication, providing a significant clinical safety database for the development in sickle cell disease
- Strong scientific rationale on the role of NO in sickle cell disease

Nicox is eligible to potentially receive a single \$40 million sales-based milestone if naproxcinod reaches \$1 billion yearly sales (for any indication) in the U.S. as well as royalties of 7% on future net sales of naproxcinod in the U.S., and retains all rights to naproxcinod outside the U.S., subject to the payment of royalties to Fera, if intellectual property developed under the agreement is used outside the U.S.



## **Financial Highlights**

Estimated Financial Position as of December 31, 2021 <sup>1</sup>			
Cash, Cash Equivalents	€41.9 million		
Debt <sup>2</sup>	€18.3 million		
Cash runway	Q4 2023		

Outstanding Shares <sup>3</sup>	43.2 million
Management and Employees Ownership	1.9%
Key Institutional Investors	HBM Partners 7.0%
	Armistice Capital 5.0%

Analyst Coverage			
Bryan Garnier	Dylan Van Haaften		
H.C. Wainwright	Yi Chen		
Kepler Cheuvreux	Damien Choplain		
Edison Investment Research	Pooya Hemami		

<sup>3.</sup> Existing outstanding shares as of January 27, 2022

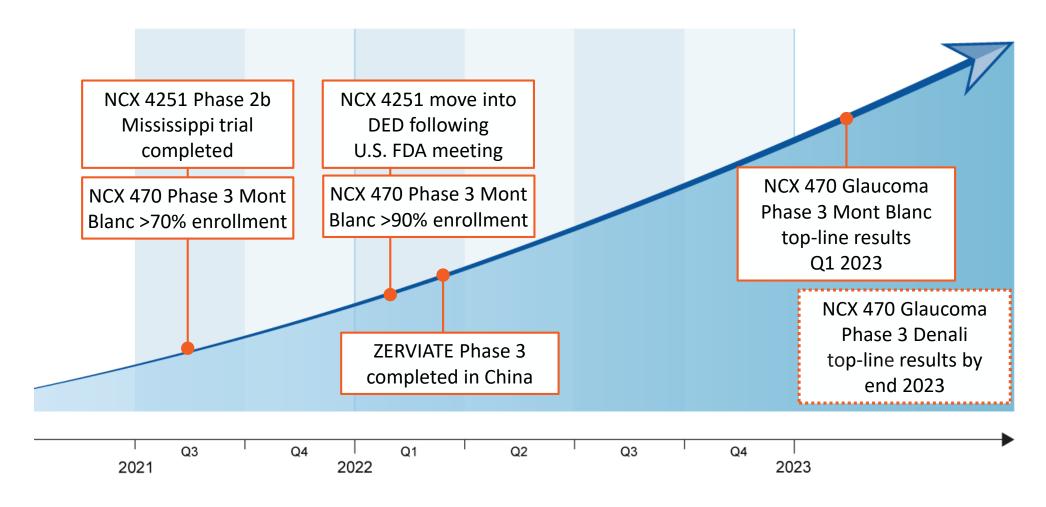


Unaudited figure

<sup>2.</sup> From a bond financing agreement with Kreos Capital, for €16.3 million, a non-dilutive €2 million loan facility credit agreement guaranteed by the French state in the context of the COVID-19 pandemic

### **Value-Creating Milestones**

Building Our Late-Stage Ophthalmic Portfolio for Commercialization







# Innovative Solutions to Help Maintain Vision and Improve Ocular Health

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