

### **Forward-Looking Statements**

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Risk factors which are likely to have a material effect on Nicox SA's business are presented in the 3<sup>rd</sup> chapter of the "Document d'Enregistrement Universel, rapport financier annuel et rapport de gestion 2020" filed with the French Autorité des Marchés Financiers (AMF) on March 1, 2021 under number D.21-0083 and in the 2<sup>nd</sup> chapter of the amendment to the "Document d'Enregistrement Universel, rapport financier annuel et rapport de gestion 2020" filed with the AMF on December 9, 2021 available on Nicox SA' website (www.nicox.com).

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### Nicox: A Unique Profile for an R&D Company

**Euronext Paris: COX** 

## Potential best-in-class intraocular pressure (IOP) lowering treatment for patients with glaucoma in two ongoing Phase 3 trials in U.S. and China

- Objective of demonstrating statistically superior IOP lowering over latanoprost
- Potential neuroprotective effect demonstrated in nonclinical models

### Innovative treatment for dry eye disease

- Phase 2b trial completed with positive post hoc analysis in dry eye disease
- Positive U.S. FDA meeting held to define agree next steps

### **Pipeline**

Stages of Development								
		Preclinical	Phase 1	Phase 2	Phase 3	NDA	Marketed	Expected milestones
NO-Donating Product Candidates Ta	rgeting Glaucoma							
NCX 470   novel NO-donating prostage Partnered with Ocumension in the Chinese		Mont Blanc and	d Denali trials					Top-line results: - Mont Blanc Q1 2023 - Denali by end 2023
NCX 1728   novel NO-mediated IOP Id	owering agent							Entry into pre-IND development
Novel Formulation Targeting Dry Eye								
NCX 4251   fluticasone propionate na Partnered with Ocumension in the Chines								Start of next clinical trial in 2023
Out-Licensed Commercial Products								
VYZULTA® Glaucoma	B+L BAUSCH+LOMB Worldwide							Revenue growth
ZERVIATE®	eyevance. United States							Revenue growth
Allergic conjunctivitis	OcuMension Chinese & SE Asian markets							Phase 3 results (China)

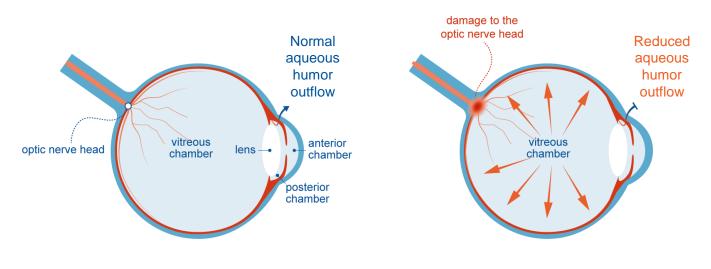




# NCX 470: Novel Late-Stage Product Candidate in Glaucoma

**Based on Nicox's NO-Donating Research Platform** 

### Glaucoma Results in Progressive and Irreversible Vision Loss





Healthy eye

Intraocular Pressure (IOP) builds up Typical effect of glaucoma on vision

~3 million patients in the U.S. with open angle glaucoma<sup>1</sup> Unmet medical need: 40% of patients fail to reach IOP goals with first-line therapy<sup>2</sup>, prostaglandin analog (PGA) eyedrops

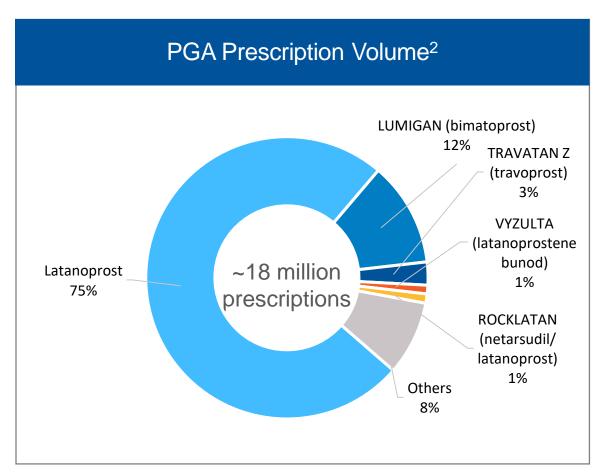
Kass et al, Delaying treatment of ocular hypertension: the ocular hypertension treatment study. Arch Ophthalmol, 2010; 128:276-287

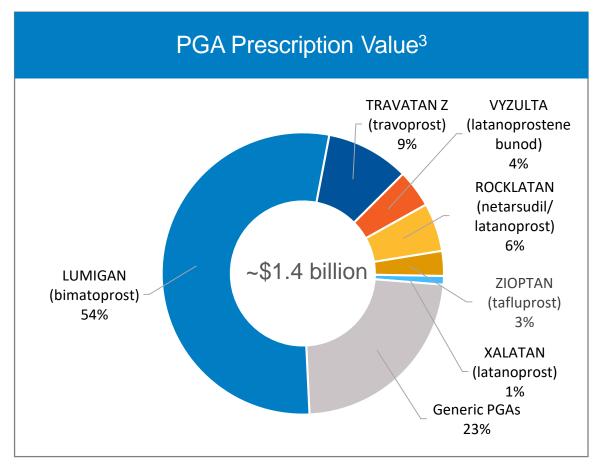


https://www.cdc.gov/features/glaucoma-awareness/index.html

### NCX 470 Targets ~\$1.4 Billion U.S. Glaucoma PGA Market<sup>1</sup>

### U.S. Glaucoma Pharmaceuticals Market is ~50% of the Global Market<sup>1</sup>





<sup>3.</sup> IQVIATM Analytics Link 2020

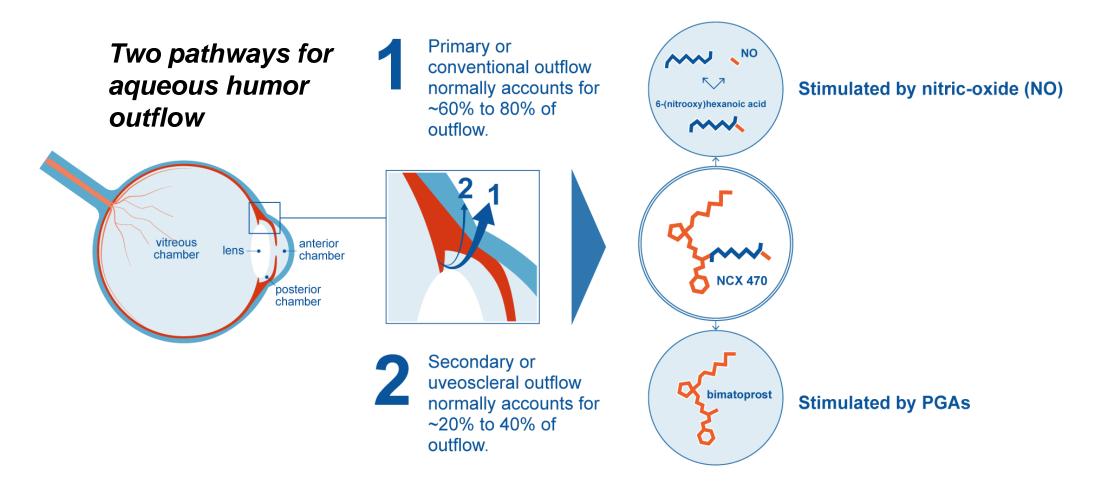


<sup>1.</sup> IQVIA™ Analytics Link 2020

<sup>2.</sup> IQVIA NPA 2020

### NCX 470 Targets the Two Key Outflow Pathways for Lowering IOP

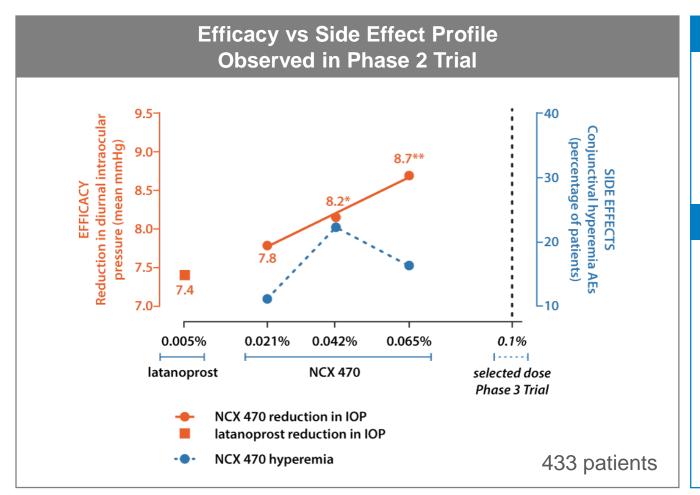
Potential for Best-in-Class Efficacy with Novel Dual Mechanism of Action





### NCX 470: Statistical Superiority to Market Leader in IOP lowering

Linear Dose Response Suggests Potential Higher Efficacy for Phase 3 Dose



#### **Summary Phase 2 Dolomites Trial Results**

- Large Phase 2 trial achieved statistical superiority to market leader, with comparable safety and no serious adverse events
- Conjunctival hyperemia plateaued

#### **Ongoing Phase 3 Mont Blanc and Denali Trials**

- Two Multi-Regional Phase 3 glaucoma trials at 0.1% dose ongoing in 670 patients each; designed for U.S. and China NDA submissions
- Top-line results from Mont Blanc expected in Q1 2023 and from Denali by end 2023

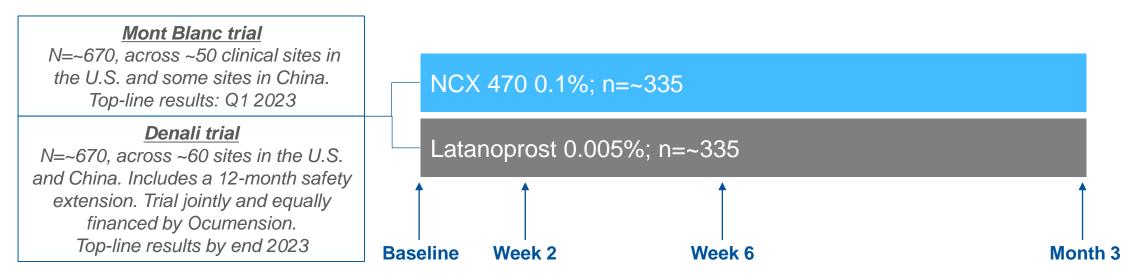
\*p<0.05, \*\*p=0.0009



### NCX 470: 2 Phase 3 trials Support U.S. & China NDA Submissions

Top-line Results Currently Expected in Q1 2023 and by end 2023

Randomized, double-masked in patients with open angle glaucoma or ocular hypertension



Primary Endpoint: Mean intraocular pressure reduction from time-matched baseline at 8AM and 4PM time

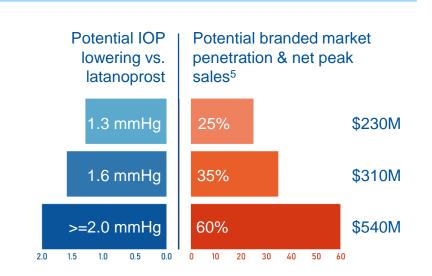


### NCX 470 Potential Peak Sales in U.S. First-Line Glaucoma Market

	EXISTING MARKET: ~\$1.4 billion <sup>1</sup>					
Current therapies	Traditional <sup>2</sup> PGAs	VYZULTA (latanoprostene bunod ophthalmic solution),	ROCKLATAN (netarsudil and latanoprost ophthalmic			
morapies	Latanoprost: >70% of PGA prescriptions	0.024%3	solution) 0.02%/0.005% <sup>2</sup>			
	Available for over 20 years	Launched December 2017	Launched May 2019			
IOP lowering	6 mmHg to 8 mmHg	7 mmHg to 9 mmHg	6.8 mmHg to 9.2 mmHg			
Regulatory Phase 3	Compared with timolol	Compared with timolol	Compared with latanoprost			
Comparison	No label data vs. PGAs	No label data vs. PGAs	1.58 mmHg greater reduction than latanoprost at			
	Phase 2 s mmHg be		3 months <sup>4</sup>			
Hyperemia	8% to 50%	6%	59% plus additional side effects not seen with PGAs			

#### **NCX 470**

NCX 470 potential superiority in IOP lowering in Phase 3 compared to latanoprost 0.005%

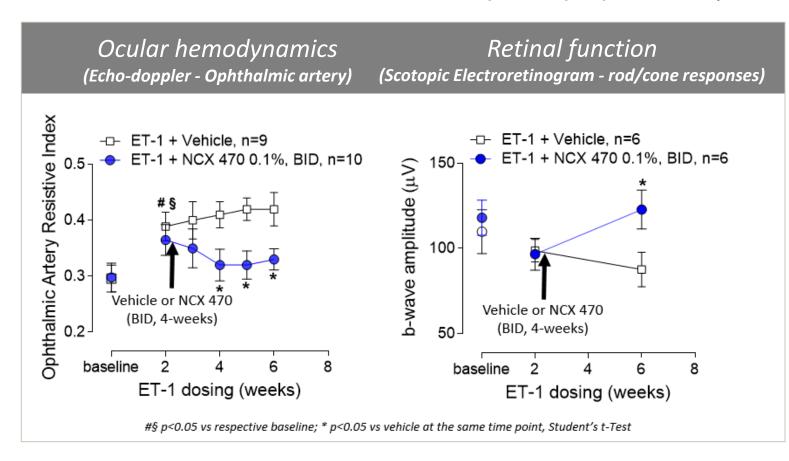


- 1. IQVIA<sup>™</sup> Analytics Link 2020
- 2. Indicated for the reduction of elevated intraocular pressure in patients with open-angle glaucoma or ocular hypertension
- 3. Indicated for the reduction of intraocular pressure in patients with open-angle glaucoma or ocular hypertension
- See Section 14, Clinical trials, Figure 1 and 2 of ROCKLATAN package insert for diurnal IOP at Day 90 for ROCKLATAN vs. latanoprost including both Mercury-1 and Mercury-2 IOP values (1.5; 1.7; 1.3; 1.5;2.0; and 1.5 mmHg)
- 5. Nicox internal market research, 2019



### NCX 470 Shows Retinal Cell Protection in a Non-Clinical Model<sup>1</sup>

Improved ocular perfusion and retinal function in damaged eyes
Potential therapeutic properties beyond IOP lowering



- Detrimental effect of ET-1 on ophthalmic artery hemodynamics was significantly reversed in eyes receiving NCX 470 0.1% bid (p<0.05 vs. vehicle at week 6)</li>
- Photoreceptor response decline induced by ET-1 was almost completely reversed in eyes treated with NCX 470 0.1% bid (p<0.05 vs. vehicle at week 6)</li>

<sup>1.</sup> Nicox internal data in a model of ischemia/reperfusion injury to the optic nerve in rabbits induced by ET-1. ET-1 alone was administered twice-weekly for two weeks, followed by concomitant dosing with NCX 470 or vehicle for a further 4 weeks.



### NCX 1728: Lead Compound in a New Class of IOP Lowering Agents

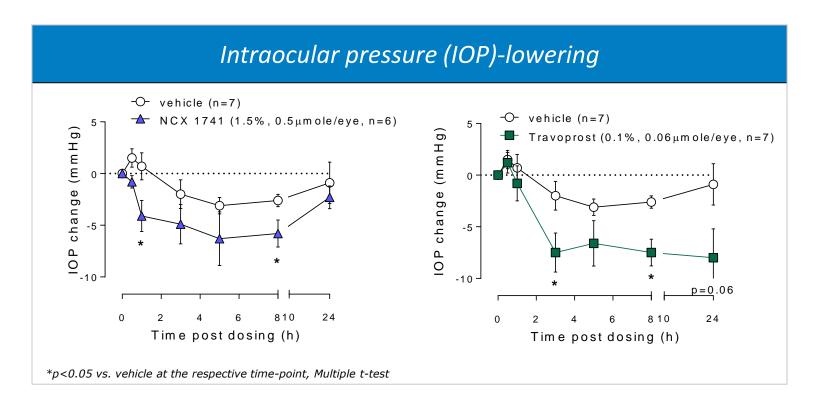
## Molecules in this new class showed robust IOP lowering in a non-human primate model of ocular hypertension<sup>1</sup>

- Lead in a new class of compounds (non-PGA related) with NO-mediated IOP lowering effects enhanced and prolonged by concomitant PDE5 inhibition within the same molecule
- Molecules in this class demonstrated IOP lowering similar to travoprost in animal models of ocular hypertension and glaucoma<sup>1</sup>
- Molecules in this new class have potential as monotherapy, as adjunctive therapy or in fixed-dose combinations<sup>1</sup> with PGAs for IOP lowering (in patients with open-angle glaucoma or ocular hypertension)
- Optimization of ophthalmic formulations of NCX 1728 underway prior to initiating nonclinical testing required for the filing of an Investigational New Drug (IND) application



## NCX 1741, an Analog of NCX 1728, Lowers IOP in Ocular Hypertensive Non-human Primates

Potential as monotherapy, as adjunctive therapy or in fixed-dose combinations with PGAs for IOP lowering



- NCX 1741, a NO-donating avanafil, is an analog of NCX 1728
- In non-human primates, NCX 1741 had faster onset of action and similar IOPlowering efficacy as travoprost 0.1% for up to 8h post-dosing<sup>1,2</sup>



Impagnatiello F. et al., Investigative Ophthalmology & Visual Science 2020, Vol.61, 2786.

Bastia E. et al., NCX 1741, a Novel Nitric Oxide-Donating Phosphodiesterase-5 Inhibitor, Exerts Rapid and Long-Lasting Intraocular Pressure-Lowering in Cynomolgus Monkeys, J Ocul Pharmacol Ther 2021 May;37(4):215-222

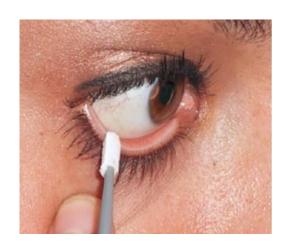


NCX 4251: Novel Treatment to Address Unmet Medical Need in Ocular Surface Disease

### Dry Eye – Existing Market with Unmet Medical Need

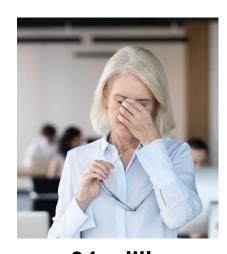
NCX 4251: An Innovative Potential Therapy for Treatment of Dry Eye Disease

#### **Product**



Unique eyelid margin application designed to minimize corticosteroid-induced ocular adverse events

#### **Prevalence**



**34 million**Americans estimated to have dry eye disease<sup>1</sup>

#### Market



Over **\$5bn** sales worldwide<sup>2</sup>

NCX 4251 is a novel, patented, ophthalmic suspension of fluticasone propionate nanocrystals

Fortune Business Insights, Dry Eye Syndrome Market Size, Share & Industry Analysis, By Product (Anti-inflammatory and Artificial Tears & Lubricants), By Distribution Channel (Hospital Pharmacies, Retail Pharmacies, Online Pharmacies, and Others), and Regional Forecast, 2020-2027.



<sup>1.</sup> Paulsen et al, Dry Eye in the Beaver Dam Offspring Study: Prevalence, Risk Factors, and Health-Related Quality of Life. Am J Ophthalmol. 2014 April; 157(4): 799–806.

### NCX 4251: Mississippi Phase 2b Clinical Trial and Next Steps

### Targeting future development in dry eye

#### **Design**

Mississippi was a U.S. Multi-Center, Randomized, Double-Masked, Placebo-Controlled, Phase 2b Study Evaluating the Safety and Efficacy of NCX 4251 Ophthalmic Suspension, 0.1% QD for the Treatment of Acute Exacerbations of Blepharitis

- 224 patients with blepharitis across multiple centers in the U.S.
- Evaluation visits at days 4 (blepharitis evaluation only), 8, 11 and 15 with follow-up at day 29

#### **Results**

Whilst not meeting the primary efficacy endpoint in blepharitis (complete cure in the composite score of eyelid redness, eyelid discomfort and eyelid debris), the results showed:

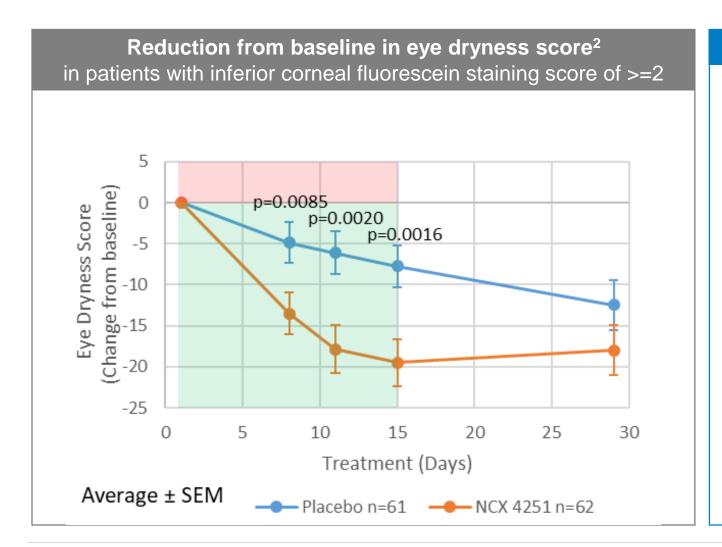
- Statistical significance in change from baseline for the composite score of eyelid redness, eyelid discomfort and eyelid debris between active and placebo groups
- Statistically significant and clinically relevant effect over placebo in a number of dry eye symptoms in a subgroup of patients, in a post hoc analysis. 70%-80% of blepharitis sufferers also have dry eye
- NCX 4251 was found to be safe and well-tolerated

#### **Next Steps**

- Clear path forward identified for dry eye disease following positive meeting with the U.S. FDA in early 2022
- Design of next clinical trial being discussed with clinical advisors



### NCX 4251: Efficacy in Reducing Signs & Symptoms of Dry Eye<sup>1</sup>



#### Post hoc subset analysis

- 123 of the overall 224 patients had inferior corneal fluorescein staining scores ≥2 on a scale of 0 (none) to 4 (severe)
- In this subset, patients had **statistically** significant difference against placebo for change from baseline in eye dryness scores
- Statistically significant differences against placebo were also observed in other symptoms of dry eye disease (photophobia, blurred vision, burning/stinging, foreign body sensation, ocular itching, pain) at all timepoints during treatment. In some symptoms the effects of treatment persisted up to two weeks after the end of dosing treatment.
- Treatment group differences in change from baseline in inferior corneal fluorescein staining approached significance and could potentially reach that with a larger sample size



sissippi: U.S. Multi-Center, Randomized, Double-Masked, Placebo-Controlled, Phase 2b Study Evaluating the Safety and Efficacy of NCX 4251 Ophthalmic Suspension, 0.1% QD for the Treatment of Acute Exacerbations of Blepharitis, ClinicalTrials.gov Identifier; NCT04675242

Eye dryness measured on a visual analog scale (0 to 100)



### Corporate

- Key Partnerships
- Financial Highlights
- Anticipated Value-Creating Milestones

### **Key Commercial Partnerships**

#### **VYZULTA**

#### Partnered with Bausch + Lomb worldwide

- First eye drop approved in 20 years with a novel approach to reduce IOP
- Commercialized in U.S.,
   Canada, Argentina, Hong Kong,
   Mexico and Taiwan; approved
   in 9 additional markets
- \$20 million milestone expected at \$100 million sales<sup>1</sup>
- **6% to 12%** net<sup>2</sup> royalties on global sales

#### ZERVIATE

#### Partnered with Eyevance in the U.S.

- First and only topical ophthalmic formulation of cetirizine
- Eyevance is a wholly-owned subsidiary of Santen
   Pharmaceutical Co., Ltd
- Up to \$37.5 million in potential future sales milestones
- **8% to 15%** royalties<sup>3</sup> on U.S. net sales
- Licensed to other partners in Chinese market, Korea, Gulf and Arab markets, South East Asia, Mexico

#### **OCUMENSION PARTNERSHIP**

- Exclusive rights<sup>4</sup> in China and certain Southeast Asian markets on three key assets
- NCX 470: received €18 million;
   6% to 12% net royalties on sales; funding 50% of Phase 3
   Denali clinical trial
- ZERVIATE: Up to \$17.2 million in milestones plus 5% to 9% royalties on sales. Ongoing Phase 3 trial for Chinese NDA
- NCX 4251: Up to \$11.3 million in milestones plus 5% to 10% royalties on sales

<sup>4.</sup> Includes SE Asian markets for NCX 470 and ZERVIATE, and Korea for NCX 470



<sup>1. \$15</sup> million of this is payable to Pfizer per the terms of the contract signed with Pfizer in August 2009 by which Nicox recovered the rights to latanoprostene bunod

<sup>2.</sup> Net of royalties payable to Pfizer, per the terms of the contract signed with Pfizer in August 2009 by which Nicox recovered the rights to latanoprostene bunod

<sup>8.</sup> Nicox committed to pay to Eyevance certain manufacturing costs, which will be deducted from these royalty payments, reducing the effective royalty initially to 5% net until such costs are paid

### **Financial Highlights**

Estimated Financial Position as of December 31, 2021 <sup>1</sup>				
Cash, Cash Equivalents	€41.9 million			
Debt <sup>2</sup>	€18.3 million			
Cash runway	Q4 2023			

Outstanding Shares <sup>3</sup>	43.2 million
Management and Employees Ownership	1.9%
Key Institutional Investors	HBM Partners 7.0%
	Armistice Capital 5.0%

Analyst Coverage				
Bryan Garnier	Dylan Van Haaften			
H.C. Wainwright	Yi Chen			
Kepler Cheuvreux	Damien Choplain			
Edison Investment Research	Pooya Hemami			

<sup>3.</sup> Existing outstanding shares as of January 27, 2022

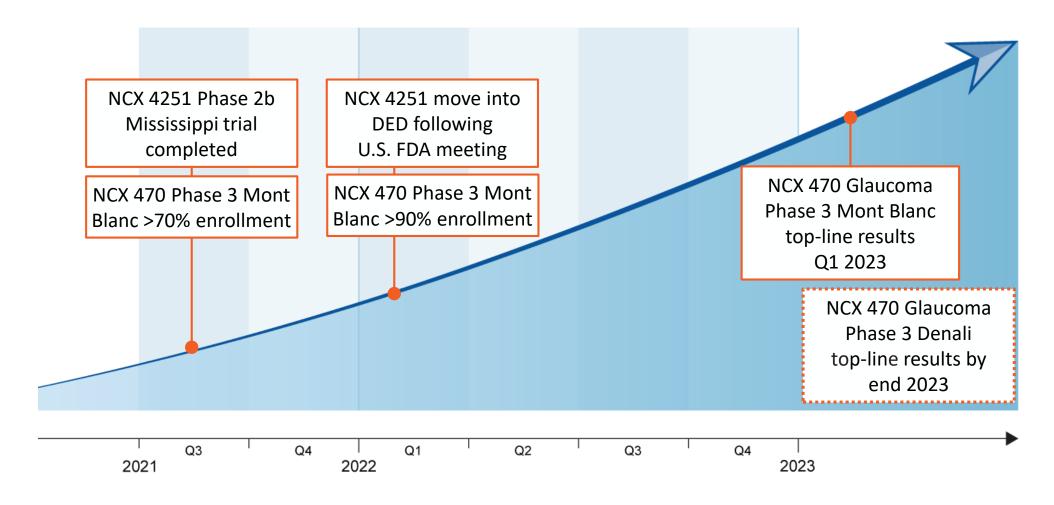


Unaudited figure

<sup>2.</sup> From a bond financing agreement with Kreos Capital, for €16.3 million, a non-dilutive €2 million loan facility credit agreement guaranteed by the French state in the context of the COVID-19 pandemic

### **Value-Creating Milestones**

Building Our Late-Stage Ophthalmic Portfolio for Commercialization







# Innovative Solutions to Help Maintain Vision and Improve Ocular Health

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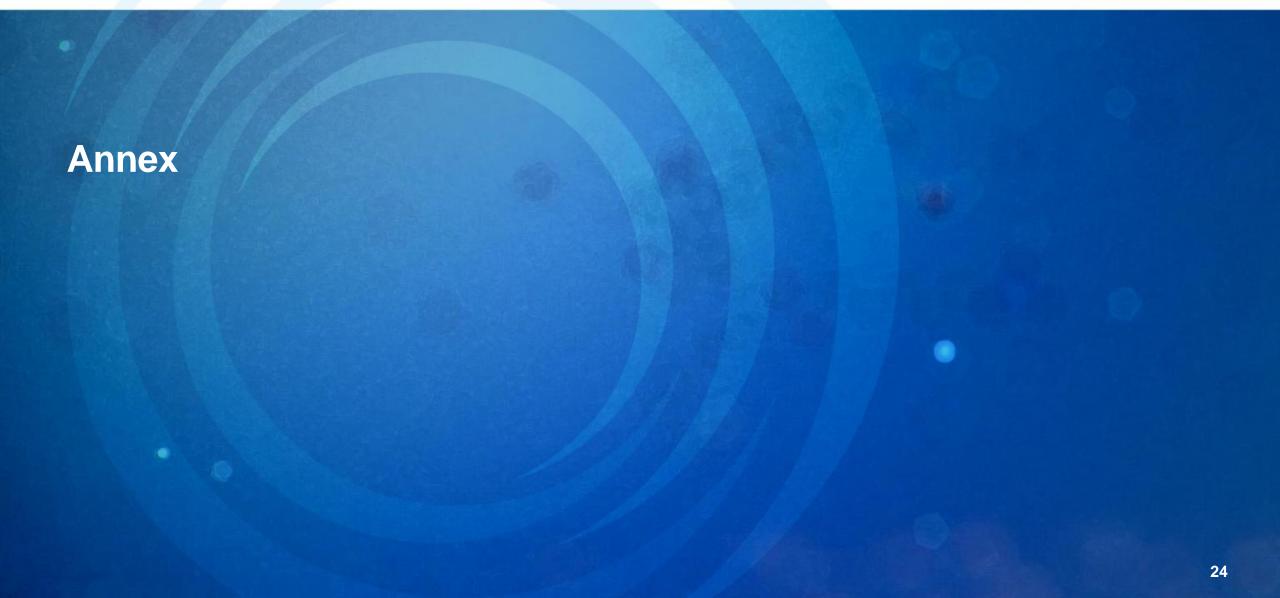
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### **Investment Highlights**

Lead asset NCX 470, a potential best-in-class glaucoma treatment

- Same mechanism-of-action as our first FDA approved/U.S. commercialized product
- Large Phase 2 trial achieved statistical superiority to market leader, with comparable safety
- Two Phase 3 trials ongoing, designed for U.S. and China NDA submissions, top-line results from first Phase 3 trial expected in Q1 2023 and the second Phase 3 trial by the end of 2023

NCX 4251, novel treatment to address unmet medical need in ocular surface disease

- Well-established steroid, innovative dosing via eyelid applicator
- Phase 2b trial in blepharitis completed in September 2021
- Future development in dry eye disease following the encouraging post hoc results from the Mississippi Phase 2b clinical trial and subsequent positive meeting with the U.S. FDA

Financial strength underpinned by commercial products and global partnerships

- Licensing revenue from worldwide partners for VYZULTA® and ZERVIATE®
- Cash runway to Q4 2023
- Strong specialist healthcare shareholder base with Armistice Capital and HBM Partners



### **Overview of Global Partnerships**

Product	Partner	Licensed Territories	Milestones Received	Future Milestones & Royalties	Current Status
NCX 470	Ocumension	Chinese, Korean and Southeast Asian markets	€18 million + half of Denali costs	6% to 12% royalties	Phase 3
NCX 4251	Ocumension	Chinese markets	\$2.3 million	\$11.3 million 5% to 10% royalties	Phase 2
ZERVIATE	Ocumension	Chinese and Southeast Asian markets	-	\$17.2 million 5% to 9% royalties	Phase 3
	Eyevance	United States	\$9 million	\$37.5 million 8% to 15% royalties <sup>1</sup>	Marketed in U.S.
	ITROM	Gulf and Arab markets	Undisclosed	Undisclosed launch milestone 10%/15% royalties	Pre-registration
	Samil	Korea	Undisclosed	Total milestones up to \$0.25 million 10% royalties plus 5% additional above certain sales thresholds	Pre-registration
	Laboratorios Grin	Mexico	Undisclosed	Undisclosed	Pre-registration
VYZULTA	Bausch + Lomb	Worldwide	\$22.5 million <sup>3</sup>	\$20 million <sup>2</sup> 6% to 12% royalties <sup>3</sup>	Marketed in U.S., Canada, Argentina, Hong Kong, Mexico and Taiwan. Approved in Brazil, Colombia, Jordan, Qatar, Singapore, South Korea, Thailand, Ukraine and United Arab Emirates

<sup>1.</sup> Nicox committed to pay to Eyevance certain manufacturing costs, which will be deducted from these royalty payments, reducing the effective royalty initially to 5% net until such costs are paid

<sup>3.</sup> Net of milestone payments made to Pfizer, and royalties payable to Pfizer, per the terms of the contract signed with Pfizer in August 2009 by which Nicox recovered the rights to latanoprostene bunod



<sup>2. \$20</sup> million milestone on \$100 million sales. \$15 million of this is payable to Pfizer per the terms of the contract signed in August 2009 by which Nicox recovered the rights to latanoprostene bunod

### **Key patents**

		US	EU	Japan	ROW
NCX 470	Composition-of-matter patent to 2029	Potential extension for up to 5-years	Potential extension for up to 5-years	<b>✓</b>	<b>✓</b>
	Formulation patent to 2039	<b>✓</b>	<b>✓</b>	<b>✓</b>	Applications pending
NCX 4251	Fluticasone propionate nanocrystal suspensions patent to 2033	<b>✓</b>	Additional patent to 2040	<b>✓</b>	<b>√</b>
VYZULTA	Composition-of-matter patent to 2025	Eligibility for up to 5- year extension confirmed by USPTO	<b>✓</b>	<b>✓</b>	<b>√</b>
ZERVIATE	Formulation and method of use patents to 2030	Additional patent to 2032	✓	<b>✓</b>	Canada



### **Experienced Management Team**

Michele Garufi Co-Founder, Chairman and Chief Executive Officer	RECORDATI // ITALFARMACO		
Gavin Spencer, Ph.D.  EVP, Chief Business Officer & Head of Corporate Development	NOVARTIS  BOOTS HEALTHCARE INTERNATIONAL		
Doug Hubatsch EVP, Chief Scientific Officer	6 NOVARTIS Alcon		
Sandrine Gestin VP, Finance	IBM.		
Emmanuelle Pierry General Counsel & Head of Legal	Former member of the Paris Bar		



### **Board of Directors with U.S. Experience**

Michele Garufi Co-Founder, Chairman and Chief Executive Officer	RECORDATI	// ITALFARMACO	
Adrienne Graves Director	<b>S</b> anten	Alcon	
Les Kaplan Director	æiex	<b>Allergan</b>	
Jean-François Labbé Director	SpePharm	Hoechst Marion Roussel	
Luzi von Bidder Director	<b>%</b> acino	NOVARTIS OPHTHALMICS	
Lauren P. Silvernail Director	@evolus:	• revance	Pharmaceuticals'



### U.S. Glaucoma Clinical Advisory Board with Leading Experts

Dr. Robert D. Fechtner, MD  Chairman	Professor and Chair of the Department of Ophthalmology at SUNY Upstate Medical University, Syracuse, NY
Dr. Sanjay G. Asrani, MD	Professor of Ophthalmology at Duke University in Durham, North Carolina, and Director of the Duke Eye Center of Cary and the Duke Glaucoma OCT Reading Center.
Dr. Donald Budenz, MD MPH	Kittner Family Distinguished Professor and Chairman, Department of Ophthalmology, UNC Chapel Hill School of Medicine
Dr. Steven Mansberger, MD MPH	Vice-Chair, Senior Scientist, and Director of Glaucoma Services and Ophthalmic Clinical Trials for the Devers Eye Institute in Portland, Oregon. Clinical Professor of Ophthalmology at Oregon Health Science University
Dr. Tom Walters, MD	President of Texan Eye P.A. and Medical Director of Eye LASIK Austin, Advanced Ophthalmic P.A., Keystone Clinical Research
Dr. Robert N. Weinreb, MD	Distinguished Professor and Chair, Ophthalmology, Director of both the Shiley Eye Institute and the Hamilton Glaucoma Center, holder of the Morris Gleich, MD Chair in Glaucoma, and Distinguished Professor of Bioengineering.



### NCX 470 vs Current PGA Glaucoma Therapies in the U.S.

	XALATAN¹ (latanoprost 0.005%)	LUMIGAN¹ (bimatoprost 0.01%)	TRAVATAN Z <sup>1</sup> (travoprost 0.004%)	VYZULTA <sup>2</sup> (latanoprostene bunod), 0.024%	ROCKLATAN <sup>1</sup> (netarsudil and latanoprost ophthalmic solution) 0.02%/0.005%
IOP reduction	6 to 8 mmHg	Up to 7.5 mmHg (7 to 8 mmHg for 0.03% bimatoprost)	7 to 8 mmHg	Up to 7 to 9 mmHg	6.8 to 9.2 mmHg 1 to 3 mmHg greater than either latanoprost or netarsudil (1.58 mmHg greater than latanoprost at 3 months) <sup>(3)</sup>
Mean baseline IOP	24 to 25 mmHg	23.5 mmHg (26 mmHg for 0.03% bimatoprost)	25 to 27 mmHg	26.7 mmHg	23.6 mmHg <sup>(4)</sup>
Adverse reactions	Foreign body sensation 13%; punctate keratitis 10%; stinging 9%; conjunctival hyperemia 8%	Conjunctival hyperemia 31% (45% for 0.03% bimatoprost)	Conjunctival hyperemia 30% to 50%	Conjunctival hyperemia 6%; eye irritation 4%; eye pain 3%; instillation site pain 2%	Conjunctival hyperemia 59%; instillation site pain 20%; corneal verticillata 15%; conjunctival hemorrhage 11%

<sup>1.</sup> Indicated for the reduction of elevated intraocular pressure in patients with open-angle glaucoma or ocular hypertension

<sup>4.</sup> See Section 14, Clinical trials, Figure 1 and 2 of ROCKLATAN package insert for baseline IOP for ROCKLATAN including both Mercury-1 and Mercury-2 IOP values (24.8; 23.7; 22.6; 24.7;23.3; 22.4 mmHg)



<sup>2.</sup> Indicated for the reduction of intraocular pressure in patients with open-angle glaucoma or ocular hypertension

<sup>3.</sup> See Section 14, Clinical trials, Figure 1 and 2 of ROCKLATAN package insert for diurnal IOP at Day 90 for ROCKLATAN vs. Latanoprost including both Mercury-1 and Mercury-2 IOP values (1.5; 1.7; 1.3; 1.5;2.0; and 1.5 mmHg)

### NCX 470 U.S. Market Survey with 40 Prescribers and Payers<sup>1</sup>

Up to \$540 Million Peak Sales Potential in the U.S.

Statistical superiority to latanoprost 0.005% (displayed in U.S. FDA-approved label) based on head-to-head Phase 3 trials <sup>1</sup>	Potential U.S. peak share of branded PGA market by value	Potential U.S. peak net sales (assuming industry-standard discounting for the category) <sup>3</sup>
Profile 1: Statistical superiority in IOP lowering to latanoprost similar to VYZULTA's published Phase 2 VOYAGER trial but with a superior U.S. FDA label based on head-to-head Phase 3 trials vs. PGA for NCX 470 <sup>2</sup>	25%	\$230 million
Profile 2: Statistical superiority in IOP lowering to latanoprost similar to ROCKLATAN's published Phase 3 Mercury-1 clinical trial at month 3 but with improved safety and tolerability vs ROCKLATAN <sup>1</sup>	35%	\$310 million
Profile 3: ~2.0 mmHg or better statistical superiority in IOP lowering to latanoprost <sup>1</sup>	60%	\$540 million

<sup>1.</sup> An independent third party market research agency with extensive experience in ophthalmology market assessment conducted an initial primary market research on behalf of Nicox in the U.S. in the first half of 2019

<sup>3.</sup> Nicox internal market research 2019



<sup>2.</sup> For all three profiles, the safety and tolerability were identical and based on existing PGAs